## **OUR MENU**



Signature Chicken



**Crispy Taters** 



Big Mary®Sandwich



**Chicken Wraps** 



100% White Meat Chicken Pop-Ins™



**Chicken Tenders** 



**Tater Poutine™** 



**Fresh Coleslaw** 

# WANT TO LEARN MORE? CONTACT

franchising@marybrowns.com



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# Presenting the Mary Brown's Opportunity

# Meet MARY BROWN'S





Mary Brown's Chicken & Taters started in St. John's, Newfoundland & Labrador in 1969. For 50 years, our menu has been Made Fresh from Scratch™. That's simply how we do things, always have, always will. We prepare our food in small batches, made to order for our Guests. No fillers, no fuss, just real food. The result is juicy, mouth-watering Chicken and crispy Taters, plus a whole lot more!

Our reputation for delicious food and exceptional Guest service is the reason we are one of the fastest-growing franchises in Canada.







## **OUR STORES**





## **RESTAURANT MODELS**

Flagship Store: 2,200-3,000 sq. ft./204-279 sq. m. Full Store: 1,800-3,000 sq. ft. /167-279 sq. m. Express Model: 600-900 sq. ft./56-84 sq. m.

# WHY CHOOSE

## **MARY BROWN'S?**

**Established in** Canada in 1969



**Largest Canadian Chicken QSR** 



**Made Fresh from** Scratch™ Chicken and Taters



**Unique, Proprietary Cooking System** 



Member of the **Canadian Franchise Association for** almost 40 years



## **FINANCIAL REQUIREMENTS**

**ROYALTIES** 

5%

**MARKETING & ADVERTISING** 

**-4%** 

**MINIMUM STORES** 

10 Units

**DEVELOPMENT & FRANCHISE FEE** 

**Negotiable** 

**Store Sales Growth &** 

**Over 160 Locations** in Canada. Projected Growth to 300

**Locations by 2022** 

**Continuous Same** 

Year-over-Year

**Average Unit Volume** 



**Leveraging Technology** to Optimize Results



Winner of Canadian **Franchise Association** 'Franchisee Choice Award' 9 years consecutively



Member of the International **Franchise Association** 



## **OUR SUPPORT**

A strong and passionate dedicated team provides leadership and support across all functional areas, ensuring you receive everything you need for success.

## **REAL ESTATE, CONSTRUCTION AND DEVELOPMENT**

From demographic research to location selection, through design and management of construction, our in-house team is with you every step of the way.

### **PURCHASING**

Our Purchasing team ensures that the highest quality products are available chain-wide for all Mary Brown's menu items, keeping abreast of market conditions and industry trends.

Our Training team provides a complete and comprehensive 3-week training program and access to a 24/7 online training portal for Franchisees and staff. Our team will also provide pre and post store opening support.

Our Operations team provides continuous support and guides Franchisees in the implementation and execution of standards and procedures.

Our Marketing team delivers high impact multi-media national marketing campaigns as well as location-specific programs for targeted promotions.

Our Associates can connect you with an expert group of Banking and Business Advisors to assist with financing, loan inquiries and the preparation of a business plan.